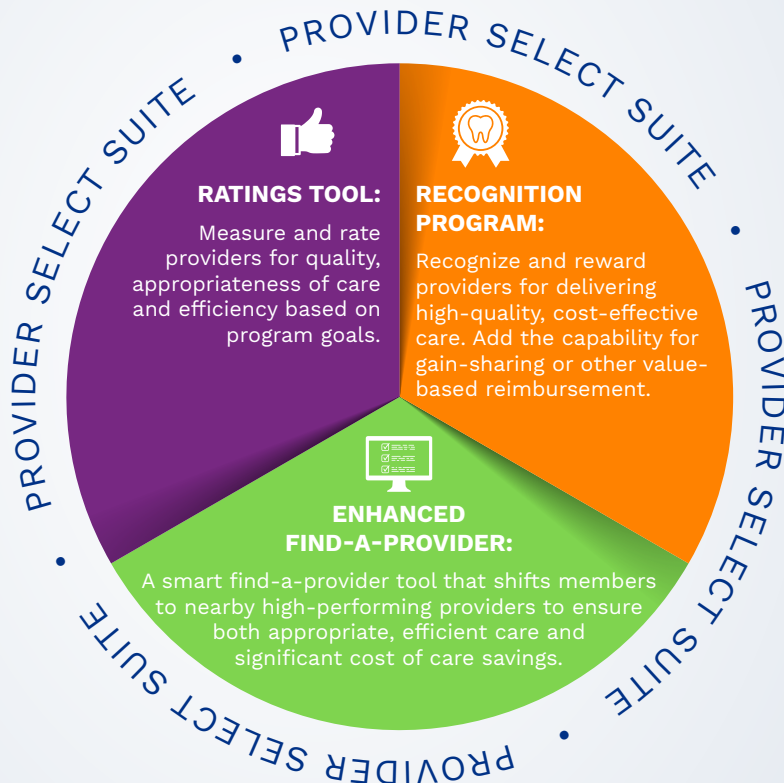




SKYGEN Provider Select Suite

SKYGEN continues to transform the dental industry with pioneering solutions like the Provider Select Suite to improve access to high-quality, appropriate dental care, increase member satisfaction and reduce healthcare costs.

The Provider Select Suite helps dental payers identify and recognize the high-performing providers within their programs. Members have a better experience when they are directed to providers who deliver the most appropriate and efficient care, and payers reduce fraud, waste and abuse. In addition, Provider Select aligns the interests of payers, providers, patients, employer groups and state partners in the common goal of providing high quality, appropriate and effective care at lower costs. The three Provider Select solutions are available individually and as the SKYGEN Provider Select Suite:



INCREASE ACCESS TO HIGH-QUALITY DENTAL CARE, REDUCE COSTS AND IMPROVE MEMBER SATISFACTION WITH THE SKYGEN PROVIDER SELECT SUITE.



RATINGS TOOL:

USE RATINGS ALIGNED TO YOUR PROGRAM GOALS TO IDENTIFY HIGH-PERFORMING PROVIDERS AND REDUCE PROVIDER VARIANCES.

With the Ratings Tool, SKYGEN can use appropriate care, cost of care, electronic adoption and custom criteria to measure and rate provider performance. The Ratings Tool's robust configuration allows weighting of these categories to align ratings with program goals. Variances that emerge make it possible to detect and prevent inappropriate care, and shift more members to efficient, quality care.



RECOGNITION PROGRAM:

ALIGN PROVIDERS WITH YOUR GOALS FOR HIGH-QUALITY, COST-EFFECTIVE CARE BY RECOGNIZING AND REWARDING HIGH PERFORMERS.

SKYGEN's Recognition Program helps payers build a tailored strategy to recognize and reward providers for delivering high-quality, cost effective care. Recognition programs may result in more patients being sent to them through recognition on the web as well as preferred provider status. Payers may also integrate a gain sharing or other value-based reimbursement programs, which can be automated based on results from the Ratings Tool.



ENHANCED FIND-A-PROVIDER:

OPTIMIZE YOUR USE OF PROVIDER RATINGS TO IMPROVE MEMBER SATISFACTION, INCREASE ACCESS TO QUALITY CARE AND REDUCE COSTS.

The Enhanced Find-A-Provider solution includes enhanced capabilities not found in traditional location-based find-a-provider tools. The solution uses proximity and provider ratings to direct members to nearby providers that offer the most appropriate and efficient dental care. You gain significant cost of care savings by shifting members to locations with the optimum blend of ratings and travel distance.

To ensure a seamless member experience, Enhanced Find-A-Provider includes configurable travel tolerances by market so that travel is appropriate for specific geographic or metropolitan areas. Search results can be randomized to avoid overwhelming a particular location or locations.

POTENTIAL ANNUAL COST OF CARE SAVINGS

Hypothetical savings based on an analysis of more than 750 dentists within a single state. Provider performance ratings distribution: approximately 25% in the below average performance rating category; approximately 50% in the average performance rating category; and approximately 25% in the above average performance rating category.

Scenario #1

Move **3%** of Patients to the next highest performing rating category

\$291,000 Savings
\$0.09 PMPM

Scenario #2

Move **5%** of Patients to the next highest performing rating category

\$485,000 Savings
\$0.15 PMPM

Scenario #3

Move **10%** of Patients to the next highest performing rating category

\$970,000 Savings
\$0.29 PMPM

READY TO LEARN MORE?

Get in touch with your SKYGEN Client Experience Executive to bring the benefits of the **Provider Select Suite** to your health plan stakeholders.

